

One Southern
Indiana

Business Retention &
Expansion Program



Background Info cont'd

- 2 person BRE Team (with staff support) meeting with a variety of business sectors and industries
 - We listen
 - We connect to resources
- 3 question foundation
 - How's business?
 - Are you encountering any impediments?
 - Do you have any plans to expand?



Results to Date

- **Visits** – over 530 one-on-one business meetings
- **Projects** – 45 existing business expansions
- **Outcomes**
 - Metro Manufacturing Alliance
 - Family Works Network
 - Business Resource Team
- **Awards & Accolades**



INTERNATIONAL
ECONOMIC DEVELOPMENT
COUNCIL

BRE Program of the Year

BUSINESS FIRST

Not-For-Profit of the Year



**Mid-America Economic
Development Council**

BRE Award Finalist